

NAHU is YOUR Medicare Militia!

Current Medicare Battles

COBRA trap- Legislation pending to eliminate the late enrollment penalty and provide a special enrollment period.

CMS marketing rules and commission issues- Legislation pending to eliminate the scope of appointment form and address commission issues.

HSAs- Seeking legislation to allow HSA contributions for employees after age 65.

Observation Status- Legislation pending to address 3-day hospital stay issue.

Current Medicare Successes

Repealed disenrollment period enacted as part of ACA. Restores the open enrollment period.

Dropped Medicare Marketing Guideline 120.4.4. due to NAHU's lobbying efforts.

NAHU Resources

- Medicare newsletter and certification course
- ✓ Top-notch lobbying efforts that advocate for agents/brokers who sell in the Medicare market
- Excellent working relationship with CMS that allows us to provide you with timely news and updates
- CMS-approved Medicare marketing materials
- ✓ Guidelines and templates to run an effective Medicare Summit

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National Association of Health Underwriters

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