

Update: New enhanced contracting process kicks off on June 17

We're replacing our existing Aetna Medicare contracting system ([nomoreforms™](#)) with an improved tool that will expedite the contracting process for MA/MAPD products. **We want to let you know that some of the key dates previously announced have changed, [see below](#). The new contracting tool will now be available starting June 17.**

The new contracting tool (powered by CallidusCloud®) will streamline and simplify the contracting process, and improve the onboarding/contracting experience for new Medicare producers. We look forward to sharing more detail with you in upcoming weeks.

Here's what you need to know to plan ahead for contracting changes

- **Starting June 17**, uplines can invite new producers to contract with us. The invite will connect them to the new tool through Producer World. If they don't have a Producer World account, they'll be asked to create one.
- **Currently contracted producers will not need to take any action to recontract.** Instead, their contracting records will be transferred automatically. If producers need to make a change to their hierarchy, they'll need to be invited by their upline using the new contracting tool.
- **From June 3 - 16**, there will be a temporary blackout period for submitting new contracts and making hierarchy changes to your current contract, while we switch to the new contracting system. However, you'll still be able to submit demographic and banking updates through Producer World, and these updates will be made.

How will the new contracting process save you time?

- The new contracting tool is connected with the [National Insurance Producer Registry \(NIPR\)](#), which means producer demographic and state license info from NIPR will automatically flow into the new contracting tool. *As a result, you will no longer have to manually notify us about demographic and state license changes.*
- Your invitation to contract with Aetna Medicare will take you directly to the new contracting tool. *So, it'll be easier for you to navigate through the process.*

Update: NEW key dates to remember



June 1	Last day to submit new contracts into nomoreforms.
June 3 - 16	You cannot submit new contracts or make hierarchy changes to your current contract (temporary blackout period).
June 17	Uplines can invite new producers to contract with us. Currently contracted producers will <u>not</u> need to take any action to recontract. If producers need to make a change to their heirarchy, they'll need to be invited by their upline using the new contracting tool.

We're here to help

Watch for more information in coming weeks. If you have any questions or need any additional information at this time, please reach out to [your local Aetna Medicare broker manager](#).

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Prior to engaging in the sale of Aetna or Coventry Medicare products, producers must be ready to sell, which means certified, contracted, licensed in the applicable states, and appointed by Aetna in accordance with state law. As permitted in certain states, Aetna will order appointments after the first sale. This communication is intended for use by brokers only and is not intended for distribution to Medicare beneficiaries. Any publication or distribution of this communication to unauthorized recipients without Aetna's approval is prohibited.

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