



With Fall upon us, we have an opportunity for you.

Here's how it works:

Submit qualified applications for Privileged Choice<sup>®</sup> Flex or enhanced Privileged Choice<sup>®</sup> Flex 3 Between September 1 - November 30, 2018

For each qualified application submitted during this time that turns into a placed policy by December 21, 2018, you will earn an additional 10% of the annualized premium.



Contact me now

or call 800 354.6902 with your questions.

Placed policies are Genworth long term care insurance policies that have been issued and placed in-force without the policy being not taken.

Incentive payments will be processed through the writing producer's commission statement or through the BGA's commission

statement (for producers who are not paid directly by Genworth) on 12/28/2018.

In the event multiple producers submit the same eligible application, Genworth will make the additional payments on a pro rata basis among the submitting producers.

Restricted Commission State Rules apply. All replacement applications and policies, Delaware applications and policies, and Michigan applications and policies are excluded. Other Restricted Commission State Rules also apply.

This incentive program is not intended to replace or supersede standard suitability reviews for individual sales. BGA and Agent participation is voluntary. Void where prohibited by law. All federal, state, and local taxes and all other expenses, costs and fees associated with a BGA marketing campaign and the receipt and/or use of any incentive payments are the sole responsibility of the recipient.

Genworth reserves the right to suspend or terminate this promotion at any time, including the incentive payments, or any part thereof, for any reason or no reason at all. Genworth reserves the right to interpret the rules of this promotion in its sole discretion, and all Genworth decisions in that regard are binding and final.

Long Term Care Insurance is underwritten by **Genworth Life Insurance Company**, Richmond, VA and in New York, **Genworth Life Insurance Company of New York**, New York, NY. Only Genworth Life of New York is admitted in and conducts business in New York.

All benefits of the insurance policy are backed by the claims-paying ability of the issuing insurance company. They are not backed by the insurance agency from which this insurance policy is purchased or any affiliates of that agency, including without limitation its affiliate broker/dealer, and none of these entities makes any representations or guarantees regarding the claims-paying ability of the issuing insurance company.

<b>Insurance and annuity products:</b>	<b>Are not deposits.</b>	<b>Are not guaranteed by a bank or its affiliates.</b>
<b>May decrease in value.</b>	<b>Are not insured by the FDIC or any other federal government agency.</b>	

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