

> Med Supp Plan G



Plan G Made Easy

Mutual of Omaha offers you two important ways to lower premiums even further for your clients: the household discount in most states and Plan G. In fact, our Plan G is the lowest premium in most areas.

SEIZE THE PLAN G SALES OPPORTUNITY

A couple times when Plan G can be a good alternative to Plan F are when:

- > The annual premium difference between Plans F and G is more than the Medicare calendar year Part B deductible, and
- > Your applicant is willing to pay the Part B deductible out of pocket

COMPARE PLANS

Side by side, Plans F and G include the same benefits, except Plan G doesn't pay the Part B deductible.

Benefit	Part A Deductible	Coinsurance	Extended Hospital	Blood	SNF Care	Hospice Care	Part B Deductible	Coinsurance	Excess Benefits	Blood	Care Outside U.S.
Plan F	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Plan G	✓	✓	✓	✓	✓	✓		✓	✓	✓	✓

SHOW THE SAVINGS

Make it a habit to go through the following cost comparison with your clients to see if you can save them money. The Plan G annual premium plus the Part B deductible cost could still be less than the annual Plan F premium. And, clients have all the significant Plan F coverage. Think of it as getting all the benefits of Plan F for the Plan G premium plus the Part B deductible.

STEP 1 Quote annual premiums for Plans F and G

Plan F \$1,815
Plan G \$1,245

STEP 2 Add the Part B deductible amount to the Plan G premium for the total cost

Plan G Premium \$1,245
Part B Deductible + \$183 (Can change annually)

\$1,428

STEP 3 Determine the annual difference between Plans F and G plus the deductible for the savings

Plan F Premium \$1,815
Plan G Premium &
Part B Deductible -\$1,428
Annual Savings with Plan G \$387

GIVE IT A TRY

Help your clients determine whether Plan G or Plan F better meets their specific financial and insurance needs.

Plan G is not available in AK, DC, HI, MN, RI and WI.

Underwritten by Mutual of Omaha Insurance Company, United of Omaha Life Insurance Company, United World Life Insurance Company, Omaha Insurance Company

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